

STEP 1 CHOOSE AN ENROLMENT KIT - ALL PRICES ARE AUD

| | | | |
|--|--|---|--|
| <input type="checkbox"/> WA INTRODUCTORY PACKET 32000004 \$35.00 <input type="checkbox"/> HOME ESSENTIALS KIT 41180004 \$330.00 235.00PV <input type="checkbox"/> EMOTIONAL AROMATHERAPY KIT 21310004 \$310.00 148.50PV <input type="checkbox"/> OTHER | RECEIVE 100 LRP CREDITS* <input type="checkbox"/> DAILY USAGE KIT 20610004 \$599.50 400.00PV <input type="checkbox"/> NATURE'S SOLUTIONS KIT 60201019 \$635.00 400.00PV | RECEIVE 200 LRP CREDITS* <input type="checkbox"/> OIL SHARING KIT 40990004 \$1,390.00 1049.50PV | <input type="checkbox"/> OTHER PRODUCTS: _____ _____ _____ _____ _____ |
| 10% | 15% | 20% | |

*Enrolment kits include Wellness Advocate (WA) membership fee.
 *New WAs who enrol with a qualifying kit and have a 100 PV Loyalty Rewards order the following month will receive these credits.
 *Points will be redeemable 60 days following enrolment.

Loyalty Rewards Credits (Earn up to 30% of your purchase back in points (PV) that can be redeemed for free product)
 *Please refer to Fast Track flyer on www.doterraeveryday.com.au/australia-tools/

STEP 2 MONTHLY LOYALTY REWARDS PROGRAM (OPTIONAL)

| POPULAR PRODUCTS | | | | | |
|----------------------|----------|-----------------------|----------|------------------------------|----------|
| Lemon | 12.50 PV | On Guard® | 37.00 PV | Balance | 24.50 PV |
| Wild Orange | 12.50 PV | Smart & Sassy® | 27.50 PV | Ice Blue® Rub | 31.00 PV |
| Introductory Kit | 16.50 PV | DigestZen® | 37.50 PV | Salon Essentials Root to Tip | 37.00 PV |
| Lavender | 25.50 PV | Verage™ Skin Care Kit | 75.50 PV | AromaTouch® | 29.00 PV |
| On Guard® Toothpaste | 5 PV | Frankincense | 77.50 PV | Peppermint | 23.00 PV |

ITEMS: _____ Day of the month you want your LRP order to ship _____ (1 - 28)

 Ship to address above

 _____ (Note: First Loyalty Rewards order will be processed in the month following your enrolment)

PRODUCT OF THE MONTH: SET YOUR LRP ORDER ON OR BEFORE THE 15TH FOR 125 PV OR HIGHER AND RECEIVE THE FREE PRODUCT OF THE MONTH.

Loyalty Rewards Points: As a Loyalty Rewards participant, you can earn up to 30% of your purchase back in points that can be redeemed for free product.
Product of the Month: Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month.

STEP 3 FILL IN PERSONAL INFORMATION

| | | | |
|---|--|--|--|
| _____ APPLICANT NAME | | _____ SHIPPING ADDRESS | |
| _____ CO-APPLICANT NAME (IF APPLICABLE) | | _____ CITY, STATE, POST CODE | |
| _____ BILLING ADDRESS | | _____ CONTACT NUMBER | |
| _____ CITY, STATE, POST CODE | | _____ EMAIL ADDRESS | |
| _____ ENROLLING SPONSOR | _____ PHONE NO. OR WELLNESS ADVOCATE NO. | _____ DATE OF BIRTH | _____ CO-APPLICANT DATE OF BIRTH |
| _____ PLACEMENT SPONSOR (IF DIFFERENT) | _____ PHONE NO. OR WELLNESS ADVOCATE NO. | | |

STEP 4 ACKNOWLEDGE TERMS ON BACK BY SIGNING

I want to be a Wholesale Customer of dōTERRA Enterprises, S.a.r.l., as serviced by dōTERRA Australia Pty Ltd. (This form can also be found at <http://www.doterraeveryday.com.au/australia-tools/>)

| | | |
|----------------------------|-------------------------------|-------------|
| _____ | _____ | _____ |
| APPLICANT SIGNATURE | CO-APPLICANT SIGNATURE | DATE |

Credit card information must be submitted through online enrolment at www.mydoterra.com. Credit card information submitted will be stored through dōTERRA. Upon the approval of the order, credit card information should be removed and shredded from this form. Would you like your credit card to remain on file with dōTERRA for future purchases? YES NO

| | | | |
|------------------------|--------------------------|------------------------|---------------------------------|
| _____ | _____ | _____ | _____ |
| CREDIT CARD NO. | VERIFICATION CODE | EXPIRATION DATE | NAME AS IT APPEARS ON CC |

WHOLESALE CUSTOMER TERMS AND CONDITIONS

1. **Membership:** A Wholesale Customer Membership (“Membership”) allows you to purchase dōTERRA products for personal use at dōTERRA wholesale prices. dōTERRA reserves the right to refuse Membership to any applicant.
2. **Membership Fee and Renewal:** A Membership fee of \$35.00 is for one 12-month period from the date of enrolment of the Member. Upon the expiration of the 12-month period, a \$25.00 renewal fee for an additional 12-month period will be due at the time of the first order following the expiration of a 12-month period. Memberships renewed after the expiration date will be extended for 12 months from the renewal date.
3. **Return Policy:**
The Australian Consumer Law contains rights and remedies when a product does not comply with a statutory guarantee. Where a product does not comply with a statutory guarantee under the Australian Consumer Law and the problem with the product is not major, dōTERRA may provide a replacement or refund. If the problem with the product is major, the Member may reject the product and request a replacement or refund. Alternatively, the Member can ask for compensation for any reduction in the value of the product below the price paid by the Member. dōTERRA's Return Policy, which is set out below in (a) to (d), is in addition to any rights and remedies which are available under the Australian Consumer Law and is not intended to limit the application of those rights and remedies. Please note that (b) and (c) below only apply to products which are Currently Marketable, which is defined in (d) below.
 - (a) **Return of Products Within 30 Day:** dōTERRA will refund one hundred percent (100%) of the purchase price of Currently Marketable products purchased from or serviced by dōTERRA Australia Pty Ltd (“Company”) that are returned within thirty (30) days of purchase, less shipping costs. dōTERRA will provide a product credit of one hundred percent (100%) of the purchase price or a refund of ninety percent (90%) of the purchase price on products purchased from the Company not Currently Marketable that are returned by a Member within (30) days of purchase, less shipping costs.
 - (b) **Return of Product Within 31 to 90 Days:** From the day which is thirty-one (31) days after and up to the day which is ninety (90) days after the date of purchase, dōTERRA will provide a Product Credit of one hundred percent (100%) or a refund of ninety percent (90%) of the purchase price on Currently Marketable products purchased from the Company that are returned by a Member, less shipping costs.
 - (c) **Returns From 91 days to One Year After Purchase:** After the day which is 91 days and up to the day which is twelve (12) months after the date of purchase, dōTERRA will provide a Product Credit or a refund of (90%) of the purchase price on Currently Marketable products purchased from the Company that are returned, less shipping costs.
 - (d) **Currently Marketable:** Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from dōTERRA; 2) they are unopened and unused; 3) packaging and labelling have not been altered or damaged; 4) the product and packaging are in a condition such that it is a commercially reasonable practice within the [direct selling industry?] to sell the products at full price; and 5) the product expiration date has not passed; and 5) the product contains current dōTERRA labelling.
 - (e) Products shall not be considered Currently Marketable if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not subject to the Return Policy.
4. **Loyalty Rewards Program:** While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of dōTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrolment. LRP eliminates the inconvenience of placing monthly orders manually. If the Member's LRP Order is at least 50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month. PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit. The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase dōTERRA designated products. Product Credits are granted as part of the LRP and in the discretion of the Company. After Member has been an LRP participant for 60 days, Member can redeem Product Credits to purchase full PV products. LRP Product Credits can be redeemed for 12 months from the date of issue, after which they expire. The credits can be redeemed for a \$3.00 fee, for each 100 Product Credit redemption, by calling (02) 8015 5080. Products purchased with LRP credits are not for resale, nor can such product be returned (unless it fails to comply with a statutory guarantee available under the Australian Consumer Law). Redemption orders have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferrable. All Product Credits will be cancelled if participation in the LRP program is cancelled. A Member's initial LRP order may only be cancelled by calling the Company. Any subsequent LRP order can be cancelled online by the Member up to one day before the scheduled ship date.
5. **Resell of Products:** Member agrees that they will not sell dōTERRA products purchased through the Membership.
6. **Limitation of Liability:** To the fullest extent permitted under law, dōTERRA excludes all implied terms and warranties relating to the subject matter of this Agreement. dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as “affiliates”), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. To the fullest extent permitted under law, if dōTERRA is found to be in breach of the terms and conditions. dōTERRA's liability to the Member shall be limited to the price paid by the Member for the products purchased from dōTERRA under this Agreement. dōTERRA's liability to the Member for loss or damage of any kind arising under this Agreement will be reduced or limited to the extent (if any) that the Member causes or contributes to the loss or damage.
7. **Dispute Resolution:** In the event of any dispute, claim, question, or disagreement arising from or relating to this Agreement, the parties shall first use their best efforts to settle the dispute. If the parties cannot resolve the dispute, all disputes, claims, questions, or differences shall be finally settled by binding arbitration administered in Melbourne, Victoria, by Resolution Institute, in accordance with the provisions of its Arbitration Rules. Any proceedings to resolve or litigate any dispute in any forum will be conducted solely on an individual basis. Neither Member nor Company will seek to have any dispute heard as a class action, private attorney general action, or in any other proceeding in which either party acts or proposes to act in a representative capacity. No arbitration or other proceeding will be combined with another without the prior written consent of all parties to all affected arbitrations or proceedings. The parties consent to exclusive jurisdiction and venue before any court in Melbourne, State of Victoria, for purposes of enforcing an award by an arbitrator. This agreement to arbitrate shall survive any termination or expiration of the Membership.
8. **Governing Law/Jurisdiction:** Governing law shall be the laws applicable in the State of Victoria.
- Members agree that, notwithstanding any statute of limitation to the contrary, any claim or action a Member may wish to bring against dōTERRA for any act or omission relating to the terms and conditions or Membership must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against dōTERRA for such act or omission.
9. **Electronic Communication:** I authorize dōTERRA and its affiliates to communicate with me through electronic mail at the email address provided to dōTERRA. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.
10. **Survival:** Sections 6, 7, 8, 9, and 11 of these terms and conditions, shall survive the termination of the Membership.
11. **Data:** By creating a Membership with dōTERRA, Member consents to the processing of the personal data contained in Member's Membership and the transfer of such personal data, together with information about the Member's purchase activities, to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to others who are in a sales organisation or distribution chain, for the purpose of administering the sales and distribution of dōTERRA's products and providing reports to its Wellness Advocates of sales activity in their sales organisations. Member understands that this personal data may be transferred to recipients in countries other than the country in which the data originally was collected. Those countries may not have the same data protection laws as the country in which Member initially provided the data. If you do not want this personal data processed or transferred as described herein, please do not create a Membership with dōTERRA. dōTERRA's Privacy Policy at www.doterra.com contains further information about dōTERRA's privacy practices and procedures including information about how a Member can seek access to or the correction of their personal data, as well as information about how they may make a privacy complaint.
12. **Termination:**
 - (a) **Member Termination:** Members may terminate their Membership online at any time. The termination will be effective in the calendar month in which it is received so long as the Member's credit card has not been charged for their LRP order for that month. If the Member terminates their Membership after their credit card has been charged for their LRP order for that month, the termination will be effective for the LRP order cycle in the following month,
 - (b) **dōTERRA Termination:** Member understands that dōTERRA may terminate their Membership if: (i) the credit card which the Member has authorised expires, is cancelled or is declined; or (ii) the Member breaches the terms and conditions of their Membership and fails to remedy the breach within a reasonable time.
13. **Amendment:** Member agrees that these terms and conditions may be amended at any time at the sole discretion of dōTERRA, and Member agrees that upon 30 days' notice any such amendment will apply to Member. Notification of amendments will be published in official dōTERRA materials including the Company's official website. The continuation of purchases of dōTERRA products shall constitute Member's acceptance of any and all dōTERRA amendments to the terms and conditions.

SIGNATURE _____